

## Press Release

### Optimind acquires Agora Partners to reinforce its Risk Management practice

On 29<sup>th</sup> September, Optimind announces the acquisition of Agora Partners which will integrate its Risk Management Practice and create one of the French leaders of Risk Management & Compliance consulting.

Agora Partners is a French consulting firm, created in 2013, specialized in the transformation of Governance, Risk Management and Compliance duties. Its team of experts advises insurance companies, banks and industry & services corporations in the set-up of a RMIS.

With the integration of Agora Partners within its consulting team, Optimind enhances its service proposal by forming a 35 strong expert consultant team, able to bring a global support (consulting/set-up/maintenance) on Risk Management for market players on 4 different pillars: Risk & Control, Compliance, RMIS, Data & Cybersecurity.

Agora Partners merges with Optimind's Risk Management practice, with Sébastien Meslet, Agora Partners's Managing Director, standing as the Principal of the practice alongside Alain Le Corre, Partner of the practice since 2015.

*"We welcome Agora Partners with a great deal of enthusiasm in order to propose a new entrepreneurial stage to the whole team and their executives around a common DNA aiming at a global and expert management of risks with shared human values of excellence and goodwill", declares Christophe Eberle, Optimind's Founder & CEO.*

*"After 8 years and more than 90 missions in relation with RMIS, the Agora Partners team successfully built a major player of GRC duties digitalization. The partnership with Optimind is a logical new step of our story which will enable us to answer to ambitions of growth and development of our offers. Indeed, Optimind's recognized expertise combined with Agora Partners's technologic know-how will enable our complementary teams to offer more innovative and more efficient solutions to answer the operational needs of our clients", states Sébastien Meslet, Agora Partners's Managing Director.*

*"The integration of Agora Partners's consultants within the Risk Management practice allows us to constitute a more significant consulting pool specialized in the transformation of the Risk Management & Compliance mechanisms. For our clients, it increases our ability to keep going forward in the digitalization of the compliance, from the set-up to the maintenance of their GRC tools. In the meantime, it creates for the team a shared enthusiasm to become the consulting reference around our 4 key pillars!", declares Alain Le Corre, Risk Management practice partner.*

With this 4<sup>th</sup> acquisition after the ones of ESOFAC in January 2020, R&B Partners and 2J Associés in March 2021, Optimind pursues its growth strategy initiated with the arrival of Ardian as a shareholder in 2019.

**[Click here to discover the official video of the acquisition](#)**

*Optimind's M&A advisor: Clément Barbot, Athema CFI – Optimind's legal advisor : Maître Jean-Charles Béroard, Le Desk  
Financial due diligence: Groupe Y Nexia - Agora Partners Legal Advisor: Maître Marc Peuffaillit, JFA Souillac & Associés*

#### WHO ARE WE

**Optimind**, French independent leader of Risk Management consulting with a turnover of 50 million euros and gathered more than 350 employees around 5 practices: Actuarial & Financial Services, Corporate Risk Services, Risk Management, Business Transformation, Business Process Outsourcing.

Optimind supports insurance companies, banks and corporations around the definition of their strategy especially in the area of Risk Management and transformation. The offer of services covers the whole spectrum of Optimind's clients value chain: Strategy, Finance, Risk, Compliance, Market, Human Resources, Digital Transformation, Data, BPO.

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